

Dear Crescent Lake Family!

Help us grow our off-season and shrink your Family Camp invoice! By referring a new school, church group, organization or other entity to our September—May programs, you can earn credit toward the lodging portion of your reservation. It is simple. Share your love for CLBC with people that you know. If they choose to book an off-season retreat with us, ask them to include the completed referral form when they return their signed contract. Once they participate in their retreat, we will credit your account 10% of their completed contract's value. **So, what does this look like in reality?** Let's say that the Smith family refers their son's school to CLBC and they schedule their first outdoor education event for May. If the school's completed contract is worth \$10,000.00, then we will credit the Smith family's invoice \$1,000.00. For a family of four, staying in Giles, their original invoice would be \$1,640.00, of which \$1,000.00 of that is lodging. With this one referral, they have earned enough credit to cover 100% of their lodging fee.

This program only applies to the lodging fee for the upcoming Family Camp season - so Winter and Spring referrals will help for Summer 2017, while Fall referrals will be applied to Summer 2018. Multiple new group referrals can be added together to cover up to 100% of your lodging fee. So share the programs of CLBC often and with lots of people!

All program information can be found at www.crescentlake.camp.

CLBC FAMILY CAMP REFERRAL PROGRAM

Date:	_____
Group Referred:	_____
Person Referring:	_____ One person only.
Office Use:	_____

To receive credit for your referral, please fill out this form and ask the group leader to send it back with their contract. Only one referral form per contract. The form must be received with the contract in order to receive credit. One-time referral credit will be given for a new group that schedules and completes their event during the off-season (Labor Day - Memorial Day). Credit will be applied to the upcoming Family Camp season's invoice.

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